PRODUCT DISCLOSURE SHEET

Please read this product disclosure sheet before you decide to take out this SME Clean Loan Plus product. Be sure to also read the general terms and conditions.

Product name : SME Clean Loan Plus
Date : ___/___/_____

1. WHAT IS THIS PRODUCT ABOUT?

This is a working capital financing in the form of term loan and overdraft for SME. The interest rate charged for this product is calculated based on a variable rate basis and the Letter of Guarantee by directors (applicable for Sdn Bhd) and CGC guarantee will be taken as collateral/security for the financing.

The financing facility under this scheme is available in both Conventional and Islamic financing.

2. WHAT DO I GET FROM THIS PRODUCT?

▪ Total financing amount	Minimum: RM70,000, Maximum: RM1,000,000.00 (amount of financing approved is at the sole discretion of the bank, subject to eligibility)
▪ Financing tenure	Minimum is 3 year and maximum of 7 years (subject to eligibility) OVERDRAFT (OD) Repayable on demand and subject to monthly reduction on Year 3 (25th month) onwards. TERM LOAN (TL) Monthly instalment from the drawdown date.
▪ Base lending rate	Current base lending rate (BLR) is at 5.65% per annum.
▪ Purposes	OD and TL: Working Capital.
▪ Other additional benefits	1) SME First Account / Maybank2u.biz / M2u 2) Personal Reducing Term Assurance (PRTA) 3) Commercial card

3. WHAT ARE MY OBLIGATIONS?

Overdraft and Term Loan is 70:30 ratio of the total loan amount respectively.

OVERDRAFT(OD)

A. Servicing the interest on the utilized amount and commitment fee on the unutilized amount (on monthly basis).

Sample Illustration

Pricing	: BLR + 3.75% per annum
Loan Amount	: RM245,000
Utilized Amount	: RM147,000
Unutilized Amount	: RM98,000
Amount to be Paid *	: (RM147,000 x 9.40% x 30/365) + (RM98,000 x 1% x 30/365) = **RM1216.27**

** Assuming utilized amount remains unchanged for 30 days*

B. Utilized amount to be repayable upon demand from the Bank.

TERM LOAN (TL)

C. Servicing the monthly installment amount upon full loan disbursement

Loan repayment for the financing is in the form of monthly repayment (calculated based on the prevailing pricing/ interest rate, financing tenure and outstanding balance). The installment amount is to commence upon full financing disbursement.

The bank shall be entitled to deduct an advance payment amount equivalent to one month's installment from the approved financing amount. The bank shall utilize the said amount deducted to pay any amount due and payable by you in connection with our approved loan at any time during the tenure of the facility.

Sample Illustration

▪ Pricing	BLR + 3.50% per annum
▪ Loan Amount	RM 105,000.00
▪ Monthly installment amount*	RM 1,697.36 (financing amount inclusive of interest)
▪ Total repayment amount inclusive of principal financing amount*	RM 142,578.01

***Note**: The installment amount and the total repayment amount may vary accordingly with the changes in BLR*

4. WHAT ARE THE FEES AND CHARGES I HAVE TO PAY?

▪ Stamp Duties	As per the Stamp Duty Act 1949 (revised 1989)
▪ Other fees and charges (applicable for Non-IHLD application)	All other costs and expenses i.e. legal fees and other charges to be incurred in the preparation of the bank's security documents
▪ RSME In-House Loan Documentation (IHLD) charges	Documentation fee of max RM1,500
▪ Commitment Fees	Commitment fee of 1.00% per annum is to be levied on unutilized portion of OD facility
▪ Excess Fee on OD	1.00% per annum above the prescribed rate is to be levied on the amount in excess of the limit of OD
▪ Tax	Subject to all taxes and levies now or thereafter imposed by law

5. WHAT IF I FAIL TO FULFILL MY OBLIGATIONS?

▪ Late payment penalty	1% per annum on the amount in arrears
▪ Right to set-off	The bank has the right to set-off any credit balance in your account(s) with the bank against any outstanding balance of this financing facility by giving seven (7) days prior notice before the implementation.
▪ Default rate	In the event of default (non-payment) on three (3) consecutive payments of interest pending the commencement of installment or during the repayment of monthly installment, *the bank shall be entitled to convert the prescribed rate to 1% per annum above the prescribed rate and calculated on daily balance basis

***Note**: Notification will be given to customers*

6. WHAT IF I FULLY SETTLE THE FINANCING BEFORE ITS MATURITY?

Early settlement	In the event that the facility(ies) is/are cancelled by you within the agreed facility tenure, the bank reserves the right to recover the cost incurred by the bank on pro-rated (monthly basis) based on unutilized period depending on loan size, loan tenure and interest rate charged & etc, by any method the bank deems necessary, including the right to debit any account maintained by you with the bank by giving you notice of at least twenty one (21) days prior to the effective date of the implementation. Sample illustration: <u>Term Loan</u> Total Outstanding balance @ Dec20: RM30,000 Cost incurred (Jan20 to Dec20): RM30,000 x 70% x 3% = RM630 Early settlement date: August20 Early settlement cost based on unutilized period: RM630 x (4/12) = RM210 <u>Overdraft</u> Total Outstanding balance @ Dec20: RM122,000 Cost incurred (Jan20 to Dec20): RM122,000 x 70% x 3.2% = RM2,732.80 Early settlement date: August20 Early settlement cost based on unutilized period: RM2,732.80 x (4/12) = RM910.93 Note: early settlement cost may vary from case to case basis.
Lock in period	3 years (2 years + 1 year)

7. DO I NEED ANY INSURANCE COVERAGE?

Personal Reducing Term Assurance (PRTA) shall be offered to you for insurance coverage on the key person/managing director/managing partner /partners/proprietor to cover the same in the event of death or permanent disability.

8. WHAT ARE THE MAJOR RISKS?

Please be advised that the effective rate will change according to the changes in the reference rate (BLR). An increase in the effective rate may result in higher monthly repayments amount.

If you have problems meeting your repayment obligations, contact us earlier to discuss repayment alternatives.

9. WHAT DO I NEED TO DO IF THERE ARE CHANGES TO MY CONTACT DETAILS?

It is important that you inform us of any change in your contact details to ensure that all correspondences reach you in a timely manner. To update your contact details, you may inform us in writing or reach us via one of the channels, e.g: M2u or home branch.

10. WHAT CAN I GET ASSISTANCE AND REDRESS?

i) If you have difficulties in making repayments, you should contact us earliest possible to discuss repayment alternatives. You may contact us at :

Name of branch :_____

Address :_____

Tel/fax :_____ e-mail :_____

ii) Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals. You may contact AKPK at:

Tingkat 8, Maju Junction Mall
1001, Jalan Sultan Ismail
50250 Kuala Lumpur
Tel : 1-800-88-2575 email : enquiry@akpk.org.my

iii) If your query or complaint is not satisfactory resolved by us, you may contact Bank Negara Malaysia link or telelink at :

Block D, Bank Negara Malaysia
Jalan Dato' Onn
50480 Kuala Lumpur
Tel : 1-300-88-5465
Fax : 03-21741515 email : bnmtelelink@bnm.gov.my

11. WHERE CAN I GET FURTHER INFORMATION?

If you have further enquiries, please contact us at :

Maybank branch:
Address :
Tel :
E-mail:

12. OTHER SME FINANCING PACKAGES AVAILABLE:

Yes. You may refer to our website at www.maybank2u.com.my for other SME financing packages.

Disclaimer

The information, terms and conditions in this product disclosure sheet are indicative and are not binding on the bank. The final terms and conditions are as stipulated in the letter of offer after credit assessment and final approval by the bank.

Important note:

The bank has the right to proceed with legal action against you if you fail to pay your monthly installment repayments on the business loan.
The information provided in this disclosure sheet is valid as at June 2020.