

PRODUCT DISCLOSURE SHEET

Please read this Product Disclosure Sheet (PDS) before you decide to APPLY for the PRODUCT.

We advise you to also read the general terms and conditions in the Letter of Offer.

Seek clarification from us if you do not understand any part of this document or the general terms.

PRODUCT NAME:

SME Wanita Entrepreneur Financing-i

DATE:

[The date issued to customer to be filled in by Sales Personnel]

1. WHAT IS THIS PRODUCT ABOUT?

- This is a working capital financing/capital expenditure (CAPEX) financing in the form of Term Financing for SMEs.
- It is eligible to Malaysian-controlled company and Malaysian-women owned business:
 - For Sdn Bhd, LLP & Partnership : At least 51% shareholding held by women
 - For Sole-Proprietorship: 100% owned by women
- The Effective Profit Rate (EPR) charged for this scheme is calculated based on a variable rate basis.
- Guarantee by Syarikat Jaminan Pembiayaan Perniagaan (SJPP) and director(s) guarantee (applicable for Sdn Bhd) will be taken as collateral/security for the financing.

2. WHAT IS THE SHARIAH CONTRACT APPLICABLE?

The applicable Shariah contract is Murabahah (cost plus profit) via Tawarruq arrangement (Commodity Murabahah). It is a method of sale with a mark-up price where Customer pays a price over an agreed period of time. The underlying asset for the sale transaction between the Customer and the Bank will be a specific tradable Shariah compliant commodity.

- In accordance to financing under the Commodity Murabahah, the Bank acquires/purchases a specific Shariah compliant commodity from a third party (Commodity Trader 1) upon request made by the Customer.
- The Bank then sells the said commodity to the Customer at the Bank's Sale Price which comprised of the facility amount plus profit margin to be paid on deferred payment basis within the agreed tenure.
- The Customer then appoints the Bank as its agent to perform the commodity sale transaction to a third party for cash.
- The Bank, acting as an agent to the Customer then sells the commodity to a third party (Commodity Trader 2) at a price equivalent to the facility amount or limit.
- Proceeds of sale of the commodity will be disbursed to the Customer, vendors or stakeholders subject to the term and conditions of the facility.

For Commodity Murabahah trading purposes, the Bank shall at all times be your non-exclusive agent to undertake the required Commodity Murabahah transactions related to the facility.

3. WHAT DO I GET FROM THIS PRODUCT?

Total Facility Amount	Minimum: RM100,000. Maximum: RM1,000,000 (subject to eligibility). (Amount of financing approved is at the discretion of the Bank and guarantee approved is at the discretion of SJPP).						
Facility Tenure	Maximum of up to seven (7) years or 31 December 2035, whichever earlier.						
Purpose(s)	For working capital & CAPEX.						
Pricing / Effective Profit Rate (EPR)	The payment of monthly instalment is calculated based on EPR. The above EPR may be varied at any time by the Bank by giving at least twenty-one (21) calendar days' written notice prior to the implementation date provided always that it shall not exceed the Ceiling Profit Rate.						
Bank's Sale Price (BSP)	Current Base Financing Rate (BFR) is at 6.15% per annum <table border="1" data-bbox="441 1808 1263 1883"> <thead> <tr> <th>If EPR</th> <th>Then BSP</th> </tr> </thead> <tbody> <tr> <td>BFR + (< 3.00%)</td> <td>BFR + 4% or 10%, whichever is higher</td> </tr> <tr> <td>BFR + (≥ 3.00%)</td> <td>BFR + 4% + Spread or 15%, whichever is higher</td> </tr> </tbody> </table>	If EPR	Then BSP	BFR + (< 3.00%)	BFR + 4% or 10%, whichever is higher	BFR + (≥ 3.00%)	BFR + 4% + Spread or 15%, whichever is higher
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Other Additional Benefits	a) SME First Account-i/ SME First Investment Account-i / Maybank2u.biz / M2u / M2E b) PRTT/Takaful Pesona Lady c) Islamic Commercial Card d) Merchant Business
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4. CAN I OPT FOR PHYSICAL DELIVERY OF THE COMMODITY, INSTEAD? WHAT ABOUT THE COST INVOLVED?

You may opt for physical delivery of the commodity subject to the Bank's terms and conditions. All costs associated with your instruction for physical delivery of the commodity, shall be borne by you.

5. WHAT ARE MY OBLIGATIONS?

Servicing the monthly instalment amount upon full disbursement.

Payment for the Facility is in the form of monthly instalment payment (calculated based on the prevailing EPR, Facility tenure and cost of financing outstanding balance). The instalment amount is to commence upon full Facility disbursement.

Monthly Instalment Amount *	RM _____ (payment of principal and profit amount)
Total Payment Amount (including financing amount) *	RM _____ (inclusive of principal and profit amount)

***Note:** The instalment amount and the total payment due and payable may vary accordingly with the changes in the BNM Funding Rate and/or BFR provided that the total payment collected on the financing do not exceed the Bank's Sale Price. The Bank will notify you the new instalment amount within twenty-one (21) calendar days prior to the date of implementation.

Sample Illustration:

Pricing/EPR : BFR + 4% per annum
 Facility Amount : RM100,000
 Facility Tenure : 5 Years

EPR	Today (BFR=6.15%) i.e. 6.40% + 4%	If BFR goes up 0.25% i.e. 6.65% + 4%	If BFR goes up 0.50% i.e. 6.90% + 4%
Monthly Instalment	RM2,108.00	RM2,120.00	RM2,132.00
Total Profit Cost at the end of 5 Years	RM26,451.44	RM27,187.24	RM27,925.56
Total Payment Amount at the end of 5 Years	RM126,451.44	RM127,187.24	RM127,925.56

6. WHAT ARE THE FEES AND CHARGES I HAVE TO PAY?

Stamp Duties	As per the Stamp Act 1949 (revised 1989)
Trading Fees	In respect of the Commodity Murabahah transaction, the Customer shall pay to the Bank a trading fee of RM15 per every RM1.0 million of the Facility Amount or such other amount as may be determined by the Bank from time to time.
RSME In-House Legal Documentation	Documentation fee of maximum up to RM1,500.
SJPP Guarantee Fee	0.75% per annum on the facility amount on annual basis (subject to minimum of RM500.00) [to be borne by the Bank].
Tax	Subject to all applicable taxes and levies now or thereafter imposed by the laws.
Other Fees and Charges	All other costs and expenses i.e. legal fees and other charges incurred in the preparation of all documentation, perfection of the Bank's security documents and disbursement.

If we change the fees and charges, a twenty-one (21) days' prior written notification will be given to you before the effective date of the implementation.

7. WHAT IF I FAIL TO FULFILL MY OBLIGATIONS?

Late Payment Charges (LPC)	<p>A. It is expressly agreed by the parties that the bank has the right to be compensated on late instalment and/or default payment based on the following mechanism:</p> <p>I. <u>Overdue Instalment or Scheduled Payment</u> For failure to pay any instalment or any payment due from the date of the first disbursement of the facility until its expiry or maturity date, an LPC sum equivalent to one per cent (1%) per annum of the overdue instalments/payment or by any other method approved by Bank Negara Malaysia (BNM).</p> <p>II. <u>Upon Maturity/Judgment (whichever is earlier)</u> For failure to pay any instalments or any payment due and which failure continues beyond the expiry or maturity date of the facility or upon judgment, whichever is earlier, at the LPC rate which shall be the prevailing daily overnight Islamic Interbank Money Market (IIMM) rate on the outstanding balance due and payable or any other method approved by BNM from time to time.</p> <p>B. The amount of LPC charged on you shall not be further compounded.</p>
Legal action	<p>Legal action may be taken against you due to the following events: -</p> <ul style="list-style-type: none"> ▪ Your failure to make instalment payment. ▪ Your failure to respond the reminders notices. ▪ Any legal action filed against you may affect your credit rating leading to credit being more difficult or expensive to you in the future. ▪ Notice will be given to you before any legal action is taken by the Bank.
Right to Set-Off	<p>The Bank may with notice to you, combine, consolidate or merge all or any of your accounts with, and liabilities by giving seven (7) calendar days prior notice on the Bank attention to set off a credit balance of any such accounts in or towards the satisfaction of any of your liabilities to the bank under the facility. The Bank may concurrently earmark the available funds in your accounts against the outstanding balance of the facility(s) upon the issuance of notice to you.</p>
Default Rate	<p>In the event of you default on three (3) months in any due payment, the Bank by giving a written notice of twenty-one (21) calendar days prior to implementation will be entitled to increase the profit margin of the EPR to BFR + 2.5% p.a. or 1.0% p.a. above the EPR (if the EPR is BFR + 2.5% p.a. and above) ("the Default Rate") to be charged on the amount outstanding, or such other profit rates as the Bank may prescribed from time to time.</p> <p>Provided always that such increase shall not cause the total payment amount to exceed the Bank's Sale Price.</p> <p>The Default Rate will be revised to the prevailing EPR upon full settlement of all your payment in arrears.</p>

8. WHAT IF I FULLY SETTLE THE FINANCING BEFORE ITS MATURITY?

Lock In Period	Nil.
Early Settlement Fees	Nil.
Rebate (ibra')	<p>The Bank shall grant rebate (ibra') to you on, but not limited to, the following events:</p> <p>(a) You make early settlement or early redemption, including those arising from prepayments;</p> <p>(b) In the event of early commencement of monthly instalment prior to the expiry of grace profit period (for progressive disbursement);</p> <p>(c) In the event the Effective Profit Rate is lower than the Ceiling Profit Rate; and</p> <p>(d) In the event the actual disbursed amount is less than the Facility Amount.</p> <p>For clarity, the said rebates will not be construed as cash rebate payable to you but will be reflected as a</p>

reduction in the profit element of the Bank's Sale Price of the Facility. The rebate will only be granted upon receipt of the settlement/redemption sum as determined by the Bank based on the following formula:

Outstanding Bank's Sale Price	Less	Outstanding Facility Amount	Less	Other Amount due to the Bank
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You may refer to our website at www.maybank2u.com.my for a sample illustration on the application of Ibra' and settlement amount formula.

Go to Home > Announcements > Bank Negara Malaysia's Guideline on Ibra' (Rebate) for Sale-Based Financing

9. DO I NEED ANY TAKAFUL COVERAGE?

Personal Reducing Term Takaful (PRTT)/Pesona Lady shall be offered to you for takaful coverage on the Key Person / Managing Director / Managing Partner / Partners / Proprietor, to cover the same in the event of death or permanent disability.

10. WHAT ARE THE MAJOR RISKS?

Please be advised that the EPR will change according to the changes in the BFR. An increase in the EPR may result in higher monthly payments amount.

If you have problems meeting your payment obligations, please contact us early to discuss payment alternatives.

11. WHAT DO I NEED TO DO IF THERE ARE CHANGES TO MY CONTACT DETAILS?

It is important that you inform us of any change in your contact details to ensure that all correspondences reach you in a timely manner. To update your contact details, you may inform us in writing or reach us via one of the channels, e.g. M2U or visit any Maybank or Maybank Islamic branches convenient to you.

12. WHERE CAN I GET ASSISTANCE AND REDRESS?

- i) If you have difficulties in making payments, you should contact us earliest possible to discuss payment alternatives. You may contact us at:

Name of Branch : _____
 Address : _____
 Tel/Fax : _____ E-mail : _____

- ii) Alternatively, you may seek the services of Agensi Kaunseling Dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals. You may contact AKPK at:

Tingkat 8, Maju Junction Mall
 1001, Jalan Sultan Ismail
 50250 Kuala Lumpur
 Tel : 1-800-88-2575 E-mail : enquiry@akpk.org.my

- iii) If you wish to complain on the products or services provided by us, you may contact us at your home branch:

or;
 Customer Care Hotline
 Tel: 1-300-88-6688 (Local) , 603 - 78443696 (Overseas)
 Email: mgcc@maybank.com.my

- iv) If your query or complaint is not satisfactory resolved by us, you may contact Bank Negara Malaysia link or telelink at:

Block D, Bank Negara Malaysia
 Jalan Dato' Onn
 50480 Kuala Lumpur
 Tel : 1-300-88-5465 Fax : 03-21741515 E-mail : bnmtelelink@bnm.gov.my

13. WHERE CAN I GET FURTHER INFORMATION?

If you have further enquiries, please contact us at:

Maybank/Maybank Islamic Branch:
Address :
Tel :
E-Mail:

14. IS THERE ANY OTHER SME SCHEMES AVAILABLE?

Yes. You may refer to our website at www.maybank2u.com.my for other SME Schemes.

DISCLAIMER

The information, terms and conditions in this product disclosure sheet are indicative and are not binding on the Bank. The final terms and conditions are stipulated in the Letter Of Offer after credit assessment and final approval by the Bank.

IMPORTANT NOTE:

**THE BANK HAS THE RIGHT TO PROCEED WITH LEGAL ACTION AGAINST YOU IF
YOU FAIL TO PAY YOUR PAYMENTS.**

The information provided in this Disclosure Sheet is valid as at 31 October 2022 and will be valid until the next periodical review.

Customer's Acknowledgement

I acknowledge that adequate explanation has been provided by the Bank's officer to me in respect of the salient terms of this Facility.

I hereby declare that I have read and understood the content of this Product Disclosure Sheet.

[*For Partnership/Sole-Proprietorship]

[*For Corporation]

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Business Stamp ~~Chap~~
Name of the Authorised Signatories:
I/C No.:
Date:

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Authorised Signatories and Company Stamp ~~Chap~~
for <*Company/Customer Name>
Name:
I/C No.:
Date: